IBSI

IB SYSTEMS. INC.

INNOVATIVE BUSINESS SYSTEMS

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Mission

To be a world class provider of software solutions and the preferred partner for software development for our clients by adhering to the highest standards of quality and business ethics.

Overview

IB Systems is a software solutions provider based in Tampa/St. Petersburg, FL. We aim to provide our clients with a competitive advantage through timely delivery of high quality and cost effective software solutions. Our investment in process, technology and people has enabled us to achieve this goal for our diverse clientele. We believe that cultivating meaningful and long lasting relationships with the client is the cornerstone of any business. Our commitment to our customers has resulted in our becoming the dedicated software solutions provider for a majority of our clients.

Our areas of expertise include Enterprise Business Applications, Systems/Embedded Software, Legacy Migration and Information Security. Our services also include Offshore Software Development, Software Maintenance/Re-engineering and On-Site Consultancy. Our team in the Software Engineering team and Software Quality Assurance (SQA) team work together to ensure that we adhere to the highest standards of quality.

History

IB Systems, Inc. was founded in 1996 by experienced systems consultants order to respond to the ever-changing needs in Internet and Intranet environments. As a team, we approach all projects with an earnest determination to provide excellence from beginning to end. Accredited experts in systems integration and business solutions, we take pride in our performance and ability to radically improve our clients business workflow.

IB Systems is an IBM Business partner since 1996 and a Microsoft Business Partner since 2003.

Since 2003 IB Systems is certified to conduct business with Florida State.

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We Will Keep Your Growing Business Growing

Customer Focus

IB Systems strives to continually serve our customer with the assurance that each level of service provided is the best. We strongly believe and stand by customer satisfaction. It is our commitment to better understand our customers needs and continually improve the way we conduct business at all levels of our operation. By consistently focusing on this, we are able to deliver consistent, dependable and reliable services to all of our customers.

Service Management

We obtain our commitment to providing our customers with the quality service they expect from us. While our service is extremely important to us, it is the process of collaborating and coordinating effectively with the IT organization or Project Manager, that is the crucial benefactor in the success of our deployment. We work with our customers to constantly improve our service combined with their methodologies. We establish best practices and implement a system of Service Management, which includes performance, development, changes and issues. The acceptance of Service Management requires the implementation of best practices to be collaborated with the IT organization.

Knowledge

Proud of our knowledge and experiences with Lotus Notes, we are happy to share our skills and methodologies with our customers. Keeping our customers informed throughout the life cycle of the project, enables them to better participate in the development and to better understand the design solution.

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Outsourcing...

- is the management and day-to-day execution of an entire business function by a third party service provider.
- implies transferring a significant amount of management control to the supplier
- involves a considerable degree of two-way information exchange, co-ordination, and trust.
- wedged its foot in the door as a cost-cutting measure, but it is increasingly viewed as a strategic planning and business outcomes tool.

Benefits:

- reduced overheads and freed up resources.
- improved efficiency
- access to specialized skills and higher quality service.
- reduced operating costs.
- enhanced tactical and strategic advantages.
- reliability and innovation
- increased customer satisfaction.

In Addition...

- the most important benefit to outsourcing is that it can focus the company on its core,
- by using external contractors for non-core functions, one can save time, money and effort of strength, the business will become more competitive.

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Drivers of Outsourcing:

- the inability of IS departments to hire and retain experienced IS professionals.
- increased access to leading-edge technologies and know-how; access to the latest software development tools and techniques not available in-house, increases the competitiveness of product offerings.
- increased flexibility and access to national markets.

In Conclusion, Why Outsource?

- Harvard Business Review has identified outsourcing as one of the most important management ideas and practices of the past 75 years.
- According to a research conducted with more than 500 executives:
  - One in four organizations plan to increase their outsourcing spending by 25% or more.
  - Outsourcing will represent 19.5% of the typical executive's budget, up from 16.4% today.

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Lotus Notes/Domino
JSP
ASP
Microsoft IIS
J2EE
WebSphere
XML
Lotus Notes/Domino

Services

IB Systems offers a full complement of services to enable our clients' businesses through information technology. We provide a combination of IT expertise and the ability to understand a wide range of business problems and implement IT solutions for them. This allows our clients to stay focused on managing their core businesses. With our US-based and offshore development partners, we can address unique business challenges through the development and implementation of efficient, cost effective solutions.

Technologies

Technology Frameworks
J2EE, J2SE, Microsoft. NET

Applications Servers
Lotus Domino, WebSphere, Websphere Portal, Websphere Commerce Suite, Microsoft IIS, Lotus SameTime, QuickPlace, Microsoft Exchange & Live Communication Server

Databases
Lotus Notes/Domino, DB2, MS SQL Server, Oracle

Web Technologies
JSP, ASP, HTML, XML, JavaScript, LotusScript Flash, Dreamweaver, FrontPage

Programming Languages
Java, Visual Basic, Visual C++, C, C++, C#

Tools and Technologies
WSAD, Crystal Reports, Microsoft Project, Visio

Operating Systems
Linux, Windows NT/2003/XP/CE

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Intranet security
Email
.NET
Re-engineering
Banking
Human Resources
Finance
Business Management

Services

IB Systems has extensive experience in executing software projects for clients from all parts of the world and different sizes. After being in business for more than 10 years, we have built a solid portfolio of projects and a team of software professionals with years of experience in the following areas of expertise:

Custom Software Development Business Applications in following industries:

- Banking
- Finance
- Human Resources
- Business Management
- Migration
- Re-engineering
- Production Support & Maintenance
- Off-shore development & project outsourcing

Production Support and Maintenance

Internet and Intranet applications:

- Email
- Intranet security
- Web site and portal design
- Search Engine Optimization
- Network support
- Intranet application design
- Webservices (J2EE & .NET)
- Lotus Notes & Domino installation, migration, support and maintenance
- Legacy system integration

Strategic IT Consulting

Outsourcing Solutions

- Off-shore outsourcing of application development and graphic design

Staffing

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IBSI CLIENTS

Accenture, NJ
ACPE (American College of Physician Education), FL
AllPIasticBumpers.com, FL
Burns Associates, MD
Cleco (Central Louisiana Utility Company), LA
CourtAccess, FL
Crum & Forster Insurance, NJ
CSX Transportation, FL
CUNY (The City University of New York), NY
Deeb Family Homes, FL
Deloitte & Touche, TN
Delta Environmental Consultants, Inc., NY
Doubleday Direct, NY
FITS, NJ
Florida Marketing Associates, FL
Greencastle Estate, JM
Harve Bernard, NY
Hugill & Schulz, FL
IBM (Research Division), NY
IBM Global Network, FL
Novartis Pharmaceuticals, NJ
Patent Lawfirm, NJ
PointSource LLC., FL
PriceWaterhouseCoopers, FL
Prudential Financial, NJ
Suncoast Sales LLC, FL
TBG Reliance, FL
TBVS (Tampa Bay Veterinary Specialists), FL
WEMED (Lawfirm), NY

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